

Message Text

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PAGE 01 GUATEM 06063 052226Z

62

ACTION ARA-10

INFO OCT-01 ISO-00 EB-06 RSC-01 /018 W

----- 125548

R 052130Z NOV 74

FM AMEMBASSY GUATEMALA

TO USDOC WASHDC

INFO SECSTATE WASHDC 4905

UNCLAS GUATEMALA 6063

E.O. 11652: N/A

TAGS: BEXP, GT

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 205/01/P0024

2. 110474

3. E. CASTRO

4. 205 GUATEMALA

5. I M

6. A. REPLY TO --

B. WALKER VON HOLLEBEN, GENERAL MANAGER

C. BAYER DE GUATEMALA, LTDA.

APARTADO POSTAL 1573

GUATEMALA CITY, GUATEMALA

7. TEL. 66126 & 66047 CABLE: BAYGUA

8. NAFTONE, INC. NEW YORK, N.Y.

9. 101

10. DESCRIPTION

2879145-0000

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METHYL PARATHION PACKED IN 250 KILOS CONTAINERS. AMOUNT: 400,000

KILOS. VALUE UNKNOWN.

2869551-0000

WHITE SPIRIT PACKED IN 55 GALLON DRUMS. AMOUNT: 200,000 GALLONS.
VALUE UNKNOWN.

XYLENE PACKED IN 55 GALLON DRUMS. AMOUNT: 100,000
GALLONS. VALUE UNKNOWN.

2819714-0000

POTASSIUM NITRATE PACKED IN 50 KILO SACKS. AMOUNT 10,000
KILOS. VALUE UNKNOWN.

2819716-0000

POTASSIUM SULFATE PACKED IN 50 KILOS SACKS. AMOUNT: 3,000
KILOS. VALUE UNKNOWN.

2874182-0000

PHOSPHORIC ACID AT 75 PERCENT PACKED IN 700
POUND CONTAINERS. AMOUNT: 20,000 POUNDS.
VALUE UNKNOWN.

2819717-0000

POTASSIUM CHLORIDE PACKED IN 50 KILOS SACKS. AMOUNT: 1,000
KILOS. VALUE UNKNOWN.

2874251-0000

DI-AMMONIUM PHOSPHATE PACKED IN 50 KILOS SACKS. AMOUNT: 1,000
KILOS. VALUE UNKNOWN.

3879149-0000

DIMETHYLAMINE AT 60 PERCENT PACKED IN 170 KILOS CONTAINERS.
AMOUNT: 60,000 KILOS. VALUE UNKNOWN.

INTERESTED FIRM IS THE LOCAL SUBSIDIARY OF THE GERMAN
BAYER CORPORATION. THE FIRM ENJOYS IMPORT DUTY EXEMPTIONS
UNDER THE GUATEMALAN INDUSTRIAL DEVELOPMENT LAW. THE COM-
PANY IS INTERESTED IN THE PURCHASE OF THE LISTED CHEMICALS
TO BE USED IN THE FORMULATION AND MANUFACTURE OF INSECTI-
CIDES AND PESTICIDES WHOSE PRODUCTION IS OF 1.3 MILLION
LITRES A YEAR.
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THE FIRM HAS A GOOD BANK CREDIT RATING AND IS CONSIDERED
AS A GOOD RISK FOR TRADE TRANSACTIONS. QUOTATIONS CIF
GUATEMALA PREFERRED. DELIVERY TIME AND PAYMENT CONDITIONS
APPRECIATED.
ANDREWS

UNCLASSIFIED

NNN

Message Attributes

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Channel Indicators: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Markings:

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30 JUN 2005

Review Media Identifier:
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To: COM
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